Welcome- Thank you.

Why philanthropy matters.

**How do you support the organizations you care about?** Annual, Major and Planned or Legacy Gifts.

**How do you know these organizations? Why might you increase your support?** Annual Giving and stewardship, a life event (Health) Your volunteer experience

Volunteering a good way to better understand the organization and how your supports helps to achieve mission and vision.

**What to consider when reflecting on increasing support:**

How have gifts been stewarded, do you understand the impact of your giving?

Are the mission and vision clear and does the organization fulfill them in word and deed?

What is the organization’s BHAG (Big Hairy Audacious Goal) and how does it inspire you?

What is the financial outlook for the organization? (990)

How will your gifts inspire others to step forward?

**Inspiration for greater philanthropy as you consider increasing your support**

What do you want your legacy to be?

What do you want heirs and other family members and friends to understand about philanthropy?

What does the organization mean to you?

**Some dilemmas:**

**Start-ups and timeline investing for the long term**

**Spreading philanthropy around or focusing on an issue**

**The gift, restricted vs. unrestricted T.H. Chan Family Harvard School of Public Health**

**Conclusion**